

Economic-Wide Key Statistics for Black Hawk County: 1997

| 1997 NAICS code | Meaning of 1997 NAICS code                                | Tax status indicator <sup>1</sup> | Type of operation <sup>2</sup> | Number of establishments | Value of sales, shipments, receipts, revenue, or business done (\$1,000) <sup>3</sup> | Annual payroll (\$1,000) <sup>3</sup> | Number of employees <sup>4</sup> |
|-----------------|---|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 31-33           | Manufacturing   |                                   |                                | 165                      | 5,133,098   | 555,720                               | 13,542                           |
| 311             | Food mfg  |                                   |                                | 17                       | 885,472   | 50,923                                | 2,674                            |
| 3116            | Meat product mfg  |                                   |                                | 5                        | D   | D                                     | g                                |
| 31161           | Animal slaughtering & processing                          |                                   |                                | 5                        | D   | D                                     | g                                |
| 311611          | Animal (except poultry) slaughtering                      |                                   |                                | 2                        | D   | D                                     | g                                |
| 331             | Primary metal mfg   |                                   |                                | 5                        | 218,298   | 50,232                                | 900                              |
| 3315            | Foundries   |                                   |                                | 4                        | D   | D                                     | f                                |
| 33151           | Ferrous metal foundries                                   |                                   |                                | 4                        | D   | D                                     | f                                |
| 331511          | Iron foundries  |                                   |                                | 3                        | D   | D                                     | f                                |
| 332             | Fabricated metal product mfg                              |                                   |                                | 37                       | 129,185   | 42,608                                | 1,237                            |
| 333             | Machinery mfg   |                                   |                                | 22                       | D   | D                                     | i                                |
| 3331            | Agriculture, construction, & mining machinery mfg         |                                   |                                | 5                        | D   | D                                     | h                                |
| 33311           | Agricultural implement mfg                                |                                   |                                | 4                        | D   | D                                     | h                                |
| 333111          | Farm machinery & equipment mfg                            |                                   |                                | 4                        | D   | D                                     | h                                |
| 3336            | Engine, turbine, & power transmission equipment mfg       |                                   |                                | 2                        | D   | D                                     | f                                |
| 33361           | Engine, turbine, & power transmission equipment mfg       |                                   |                                | 2                        | D   | D                                     | f                                |
| 333618          | Other engine equipment mfg                                |                                   |                                | 1                        | D   | D                                     | f                                |
| 3339            | Other general-purpose machinery mfg                       |                                   |                                | 7                        | D   | D                                     | f                                |
| 337             | Furniture & related product mfg                           |                                   |                                | 6                        | D   | D                                     | g                                |
| 3371            | Household & institutional furniture & kitchen cabinet mfg |                                   |                                | 5                        | D   | D                                     | g                                |
| 33711           | Wood kitchen cabinet & counter top mfg                    |                                   |                                | 4                        | D   | D                                     | g                                |
| 337110          | Wood kitchen cabinet & counter top mfg                    |                                   |                                | 4                        | D   | D                                     | g                                |
| 42              | Wholesale trade   |                                   | 0                              | 169                      | 952,742   | 77,037                                | 2,690                            |
| 42              | Wholesale trade   |                                   | 10                             | 156                      | 888,220   | 73,286                                | 2,587                            |
| 42              | Wholesale trade   |                                   | 20                             | 6                        | D   | D                                     | b                                |
| 42              | Wholesale trade   |                                   | 40                             | 7                        | D   | D                                     | b                                |
| 421             | Wholesale trade, durable goods                            |                                   | 0                              | 113                      | 386,281   | 45,752                                | 1,532                            |
| 421             | Wholesale trade, durable goods                            |                                   | 10                             | 104                      | 365,951   | 44,748                                | 1,493                            |
| 421             | Wholesale trade, durable goods                            |                                   | 40                             | 4                        | 9,668   | 200                                   | 11                               |
| 4211            | Motor vehicle & motor vehicle parts & supplies whsle      |                                   | 0                              | 17                       | D   | D                                     | c                                |
| 4211            | Motor vehicle & motor vehicle parts & supplies whsle      |                                   | 10                             | 15                       | D   | D                                     | c                                |
| 42111           | Automobile & other motor vehicle whsle                    |                                   | 0                              | 3                        | D   | D                                     | b                                |
| 42111           | Automobile & other motor vehicle whsle                    |                                   | 10                             | 3                        | D   | D                                     | b                                |
| 421110          | Automobile & other motor vehicle whsle                    |                                   | 0                              | 3                        | D   | D                                     | b                                |
| 421110          | Automobile & other motor vehicle whsle                    |                                   | 10                             | 3                        | D   | D                                     | b                                |
| 42112           | Motor vehicle supplies & new parts whsle                  |                                   | 0                              | 7                        | D   | D                                     | b                                |
| 421120          | Motor vehicle supplies & new parts whsle                  |                                   | 0                              | 7                        | D   | D                                     | b                                |
| 42114           | Motor vehicle parts, (used) whsle                         |                                   | 0                              | 7                        | D   | D                                     | b                                |
| 42114           | Motor vehicle parts, (used) whsle                         |                                   | 10                             | 7                        | D   | D                                     | b                                |

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|-----------------|---|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 421140          | Motor vehicle parts, (used) whsle                                 |                                   | 0                              | 7                        | D   | D                                     | b                                |
| 421140          | Motor vehicle parts, (used) whsle                                 |                                   | 10                             | 7                        | D   | D                                     | b                                |
| 4213            | Lumber & other construction materials whsle                       |                                   | 0                              | 6                        | 55,037  | 4,716                                 | 181                              |
| 4213            | Lumber & other construction materials whsle                       |                                   | 10                             | 6                        | 55,037  | 4,716                                 | 181                              |
| 42131           | Lumber, plywood, millwork, & wood panel whsle                     |                                   | 0                              | 4                        | D   | D                                     | c                                |
| 42131           | Lumber, plywood, millwork, & wood panel whsle                     |                                   | 10                             | 4                        | D   | D                                     | c                                |
| 421310          | Lumber, plywood, millwork, & wood panel whsle                     |                                   | 0                              | 4                        | D   | D                                     | c                                |
| 421310          | Lumber, plywood, millwork, & wood panel whsle                     |                                   | 10                             | 4                        | D   | D                                     | c                                |
| 42133           | Roofing, siding, & insulation material whsle                      |                                   | 0                              | 2                        | D   | D                                     | b                                |
| 42133           | Roofing, siding, & insulation material whsle                      |                                   | 10                             | 2                        | D   | D                                     | b                                |
| 421330          | Roofing, siding, & insulation material whsle                      |                                   | 0                              | 2                        | D   | D                                     | b                                |
| 421330          | Roofing, siding, & insulation material whsle                      |                                   | 10                             | 2                        | D   | D                                     | b                                |
| 4213301         | Roofing, siding, & insulation material whsle                      |                                   | 0                              | 2                        | D   | D                                     | b                                |
| 4213301         | Roofing, siding, & insulation material whsle                      |                                   | 10                             | 2                        | D   | D                                     | b                                |
| 4214            | Professional & commercial equipment & supplies whsle              |                                   | 0                              | 9                        | 27,853  | 3,978                                 | 148                              |
| 4214            | Professional & commercial equipment & supplies whsle              |                                   | 10                             | 8                        | D   | D                                     | c                                |
| 42149           | Other professional equipment & supplies whsle                     |                                   | 0                              | 2                        | D   | D                                     | b                                |
| 42149           | Other professional equipment & supplies whsle                     |                                   | 10                             | 2                        | D   | D                                     | b                                |
| 421490          | Other professional equipment & supplies whsle                     |                                   | 0                              | 2                        | D   | D                                     | b                                |
| 421490          | Other professional equipment & supplies whsle                     |                                   | 10                             | 2                        | D   | D                                     | b                                |
| 4214901         | Religious & school supplies whsle                                 |                                   | 0                              | 1                        | D   | D                                     | b                                |
| 4214901         | Religious & school supplies whsle                                 |                                   | 10                             | 1                        | D   | D                                     | b                                |
| 4215            | Metal & mineral (except petroleum) whsle                          |                                   | 0                              | 4                        | 20,310  | 3,095                                 | 86                               |
| 4215            | Metal & mineral (except petroleum) whsle                          |                                   | 10                             | 3                        | D   | D                                     | b                                |
| 42151           | Metal service centers & offices                                   |                                   | 0                              | 4                        | 20,310  | 3,095                                 | 86                               |
| 42151           | Metal service centers & offices                                   |                                   | 10                             | 3                        | D   | D                                     | b                                |
| 421510          | Metal service centers & offices                                   |                                   | 0                              | 4                        | 20,310  | 3,095                                 | 86                               |
| 421510          | Metal service centers & offices                                   |                                   | 10                             | 3                        | D   | D                                     | b                                |
| 4215101         | Ferrous metal service centers & sales offices                     |                                   | 0                              | 4                        | 20,310  | 3,095                                 | 86                               |
| 4215101         | Ferrous metal service centers & sales offices                     |                                   | 10                             | 3                        | D   | D                                     | b                                |
| 4216            | Electrical goods whsle  |                                   | 0                              | 10                       | 31,111  | 7,044                                 | 233                              |
| 4216            | Electrical goods whsle  |                                   | 10                             | 7                        | D   | D                                     | c                                |
| 42161           | Electrical apparatus & equip, wiring supp, & const material whsle |                                   | 0                              | 3                        | D   | D                                     | c                                |
| 42161           | Electrical apparatus & equip, wiring supp, & const material whsle |                                   | 10                             | 2                        | D   | D                                     | c                                |
| 421610          | Electrical apparatus & equip, wiring supp, & const material whsle |                                   | 0                              | 3                        | D   | D                                     | c                                |
| 421610          | Electrical apparatus & equip, wiring supp, & const material whsle |                                   | 10                             | 2                        | D   | D                                     | c                                |
| 4217            | Hardware, & plumbing & heating equipment & supplies whsle         |                                   | 0                              | 11                       | D   | D                                     | c                                |
| 4217            | Hardware, & plumbing & heating equipment & supplies whsle         |                                   | 10                             | 10                       | D   | D                                     | c                                |
| 42171           | Hardware whsle  |                                   | 0                              | 6                        | D   | D                                     | c                                |

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| 42171           | Hardware whsle                            |                                   | 10                             | 6                        | D   | D                                     | c                                |
| 421710          | Hardware whsle                            |                                   | 0                              | 6                        | D   | D                                     | c                                |
| 421710          | Hardware whsle                            |                                   | 10                             | 6                        | D   | D                                     | c                                |
| 4218            | Machinery, equipment, & supplies whsle    |                                   | 0                              | 37                       | 117,522   | 14,154                                | 404                              |
| 4218            | Machinery, equipment, & supplies whsle    |                                   | 10                             | 37                       | 117,522   | 14,154                                | 404                              |
| 42182           | Farm & garden machinery & equipment whsle |                                   | 0                              | 9                        | 37,987  | 2,820                                 | 81                               |
| 42182           | Farm & garden machinery & equipment whsle |                                   | 10                             | 9                        | 37,987  | 2,820                                 | 81                               |
| 421820          | Farm & garden machinery & equipment whsle |                                   | 0                              | 9                        | 37,987  | 2,820                                 | 81                               |
| 421820          | Farm & garden machinery & equipment whsle |                                   | 10                             | 9                        | 37,987  | 2,820                                 | 81                               |
| 4218201         | Farm machinery & equipment - farm dealers |                                   | 0                              | 7                        | D   | D                                     | b                                |
| 4218201         | Farm machinery & equipment - farm dealers |                                   | 10                             | 7                        | D   | D                                     | b                                |
| 42183           | Industrial machinery & equipment whsle    |                                   | 0                              | 15                       | 37,576  | 5,720                                 | 161                              |
| 42183           | Industrial machinery & equipment whsle    |                                   | 10                             | 15                       | 37,576  | 5,720                                 | 161                              |
| 421830          | Industrial machinery & equipment whsle    |                                   | 0                              | 15                       | 37,576  | 5,720                                 | 161                              |
| 421830          | Industrial machinery & equipment whsle    |                                   | 10                             | 15                       | 37,576  | 5,720                                 | 161                              |
| 4218305         | Materials handling equipment whsle        |                                   | 0                              | 6                        | 21,767  | 2,435                                 | 70                               |
| 4218305         | Materials handling equipment whsle        |                                   | 10                             | 6                        | 21,767  | 2,435                                 | 70                               |
| 42184           | Industrial supplies whsle                 |                                   | 0                              | 10                       | D   | D                                     | c                                |
| 42184           | Industrial supplies whsle                 |                                   | 10                             | 10                       | D   | D                                     | c                                |
| 421840          | Industrial supplies whsle                 |                                   | 0                              | 10                       | D   | D                                     | c                                |
| 421840          | Industrial supplies whsle                 |                                   | 10                             | 10                       | D   | D                                     | c                                |
| 4218403         | Welding supplies whsle                    |                                   | 0                              | 3                        | 9,377   | 3,022                                 | 74                               |
| 4218403         | Welding supplies whsle                    |                                   | 10                             | 3                        | 9,377   | 3,022                                 | 74                               |
| 4218406         | Other industrial supplies whsle           |                                   | 0                              | 4                        | D   | D                                     | b                                |
| 4218406         | Other industrial supplies whsle           |                                   | 10                             | 4                        | D   | D                                     | b                                |
| 4219            | Miscellaneous durable goods whsle         |                                   | 0                              | 17                       | D   | D                                     | c                                |
| 4219            | Miscellaneous durable goods whsle         |                                   | 10                             | 17                       | D   | D                                     | c                                |
| 42193           | Recyclable material whsle                 |                                   | 0                              | 10                       | D   | D                                     | b                                |
| 42193           | Recyclable material whsle                 |                                   | 10                             | 10                       | D   | D                                     | b                                |
| 421930          | Recyclable material whsle                 |                                   | 0                              | 10                       | D   | D                                     | b                                |
| 421930          | Recyclable material whsle                 |                                   | 10                             | 10                       | D   | D                                     | b                                |
| 4219301         | Iron & steel scrap processors & dealers   |                                   | 0                              | 6                        | D   | D                                     | b                                |
| 4219301         | Iron & steel scrap processors & dealers   |                                   | 10                             | 6                        | D   | D                                     | b                                |
| 422             | Wholesale trade, nondurable goods         |                                   | 0                              | 56                       | 566,461   | 31,285                                | 1,158                            |
| 422             | Wholesale trade, nondurable goods         |                                   | 10                             | 52                       | 522,269   | 28,538                                | 1,094                            |
| 422             | Wholesale trade, nondurable goods         |                                   | 20                             | 1                        | D   | D                                     | b                                |
| 422             | Wholesale trade, nondurable goods         |                                   | 40                             | 3                        | D   | D                                     | a                                |
| 4221            | Paper & paper product whsle               |                                   | 0                              | 7                        | D   | D                                     | c                                |
| 4221            | Paper & paper product whsle               |                                   | 10                             | 7                        | D   | D                                     | c                                |

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|-----------------|--|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 42212           | Stationery & office supplies whsle               |                                   | 0                              | 5                        | 17,871  | 3,268                                 | 97                               |
| 42212           | Stationery & office supplies whsle               |                                   | 10                             | 5                        | 17,871  | 3,268                                 | 97                               |
| 422120          | Stationery & office supplies whsle               |                                   | 0                              | 5                        | 17,871  | 3,268                                 | 97                               |
| 422120          | Stationery & office supplies whsle               |                                   | 10                             | 5                        | 17,871  | 3,268                                 | 97                               |
| 4224            | Grocery & related products whsle                 |                                   | 0                              | 8                        | 116,110   | 10,497                                | 337                              |
| 4224            | Grocery & related products whsle                 |                                   | 10                             | 5                        | D   | D                                     | e                                |
| 42249           | Other grocery & related products whsle           |                                   | 0                              | 5                        | D   | D                                     | e                                |
| 42249           | Other grocery & related products whsle           |                                   | 10                             | 4                        | D   | D                                     | e                                |
| 422490          | Other grocery & related products whsle           |                                   | 0                              | 5                        | D   | D                                     | e                                |
| 422490          | Other grocery & related products whsle           |                                   | 10                             | 4                        | D   | D                                     | e                                |
| 4224903         | Soft drinks whsle                                |                                   | 0                              | 1                        | D   | D                                     | b                                |
| 4224904         | Canned goods whsle                               |                                   | 0                              | 1                        | D   | D                                     | c                                |
| 4224904         | Canned goods whsle                               |                                   | 10                             | 1                        | D   | D                                     | c                                |
| 4225            | Farm-product raw material whsle                  |                                   | 0                              | 15                       | D   | D                                     | c                                |
| 4225            | Farm-product raw material whsle                  |                                   | 10                             | 14                       | D   | D                                     | c                                |
| 4225            | Farm-product raw material whsle                  |                                   | 40                             | 1                        | D   | D                                     | a                                |
| 42251           | Grain & field bean whsle                         |                                   | 0                              | 13                       | 122,299   | 3,618                                 | 154                              |
| 42251           | Grain & field bean whsle                         |                                   | 10                             | 12                       | D   | D                                     | c                                |
| 422510          | Grain & field bean whsle                         |                                   | 0                              | 13                       | 122,299   | 3,618                                 | 154                              |
| 422510          | Grain & field bean whsle                         |                                   | 10                             | 12                       | D   | D                                     | c                                |
| 4227            | Petroleum & petroleum products whsle             |                                   | 0                              | 5                        | 50,110  | 1,123                                 | 38                               |
| 4227            | Petroleum & petroleum products whsle             |                                   | 10                             | 5                        | 50,110  | 1,123                                 | 38                               |
| 42271           | Petroleum bulk stations & terminals              |                                   | 0                              | 5                        | 50,110  | 1,123                                 | 38                               |
| 42271           | Petroleum bulk stations & terminals              |                                   | 10                             | 5                        | 50,110  | 1,123                                 | 38                               |
| 422710          | Petroleum bulk stations & terminals              |                                   | 0                              | 5                        | 50,110  | 1,123                                 | 38                               |
| 422710          | Petroleum bulk stations & terminals              |                                   | 10                             | 5                        | 50,110  | 1,123                                 | 38                               |
| 4227101         | Petroleum bulk stations & terminals (except LP)  |                                   | 0                              | 5                        | 50,110  | 1,123                                 | 38                               |
| 4227101         | Petroleum bulk stations & terminals (except LP)  |                                   | 10                             | 5                        | 50,110  | 1,123                                 | 38                               |
| 42271011        | Petroleum bulk stations (except LP)              |                                   | 0                              | 5                        | 50,110  | 1,123                                 | 38                               |
| 42271011        | Petroleum bulk stations (except LP)              |                                   | 10                             | 5                        | 50,110  | 1,123                                 | 38                               |
| 4228            | Beer, wine, & distilled alcoholic beverage whsle |                                   | 0                              | 3                        | 23,518  | 3,229                                 | 118                              |
| 42281           | Beer & ale whsle                                 |                                   | 0                              | 3                        | 23,518  | 3,229                                 | 118                              |
| 422810          | Beer & ale whsle                                 |                                   | 0                              | 3                        | 23,518  | 3,229                                 | 118                              |
| 4229            | Miscellaneous nondurable goods whsle             |                                   | 0                              | 11                       | D   | D                                     | e                                |
| 4229            | Miscellaneous nondurable goods whsle             |                                   | 10                             | 11                       | D   | D                                     | e                                |
| 42291           | Farm supplies whsle                              |                                   | 0                              | 5                        | D   | D                                     | c                                |
| 42291           | Farm supplies whsle                              |                                   | 10                             | 5                        | D   | D                                     | c                                |
| 422910          | Farm supplies whsle                              |                                   | 0                              | 5                        | D   | D                                     | c                                |
| 422910          | Farm supplies whsle                              |                                   | 10                             | 5                        | D   | D                                     | c                                |

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| 4229101         | Farm supplies - farm dealers                            |                                   | 0                              | 3                        | D   | D                                     | c                                |
| 4229101         | Farm supplies - farm dealers                            |                                   | 10                             | 3                        | D   | D                                     | c                                |
| 44-45           | Retail trade  |                                   |                                | 598                      | 1,344,763   | 139,335                               | 9,386                            |
| 441             | Motor vehicle & parts dealers                           |                                   |                                | 79                       | 405,113   | 30,000                                | 1,219                            |
| 4411            | Automobile dealers                                      |                                   |                                | 35                       | 351,482   | 22,277                                | 854                              |
| 4412            | Other motor vehicle dealers                             |                                   |                                | 11                       | 25,892  | 2,714                                 | 102                              |
| 44122           | Motorcycle, boat, & other motor vehicle dealers         |                                   |                                | 7                        | 16,635  | 1,701                                 | 76                               |
| 441221          | Motorcycle dealers                                      |                                   |                                | 3                        | 8,014   | 932                                   | 40                               |
| 441229          | All other motor vehicle dealers                         |                                   |                                | 1                        | D   | D                                     | a                                |
| 442             | Furniture & home furnishings stores                     |                                   |                                | 36                       | 30,323  | 5,518                                 | 294                              |
| 4421            | Furniture stores  |                                   |                                | 17                       | 18,531  | 3,475                                 | 175                              |
| 44211           | Furniture stores  |                                   |                                | 17                       | 18,531  | 3,475                                 | 175                              |
| 442110          | Furniture stores  |                                   |                                | 17                       | 18,531  | 3,475                                 | 175                              |
| 4422            | Home furnishings stores                                 |                                   |                                | 19                       | 11,792  | 2,043                                 | 119                              |
| 443             | Electronics & appliance stores                          |                                   |                                | 29                       | 36,318  | 6,127                                 | 267                              |
| 4431            | Electronics & appliance stores                          |                                   |                                | 29                       | 36,318  | 6,127                                 | 267                              |
| 44311           | Appliance, television, & other electronics stores       |                                   |                                | 20                       | 28,198  | 5,174                                 | 213                              |
| 443111          | Household appliance stores                              |                                   |                                | 8                        | 12,946  | 2,003                                 | 108                              |
| 443112          | Radio, television, & other electronics stores           |                                   |                                | 12                       | 15,252  | 3,171                                 | 105                              |
| 44312           | Computer & software stores                              |                                   |                                | 8                        | D   | D                                     | b                                |
| 443120          | Computer & software stores                              |                                   |                                | 8                        | D   | D                                     | b                                |
| 444             | Building material & garden equipment & supplies dealers |                                   |                                | 59                       | 132,577   | 16,442                                | 868                              |
| 4441            | Building material & supplies dealers                    |                                   |                                | 51                       | 121,641   | 15,386                                | 792                              |
| 44411           | Home centers  |                                   |                                | 4                        | 61,232  | 6,233                                 | 367                              |
| 444110          | Home centers  |                                   |                                | 4                        | 61,232  | 6,233                                 | 367                              |
| 44419           | Other building material dealers                         |                                   |                                | 31                       | 51,696  | 7,710                                 | 309                              |
| 444190          | Other building material dealers                         |                                   |                                | 31                       | 51,696  | 7,710                                 | 309                              |
| 4442            | Lawn & garden equipment & supplies stores               |                                   |                                | 8                        | 10,936  | 1,056                                 | 76                               |
| 44422           | Nursery & garden centers                                |                                   |                                | 5                        | D   | D                                     | b                                |
| 444220          | Nursery & garden centers                                |                                   |                                | 5                        | D   | D                                     | b                                |
| 445             | Food & beverage stores                                  |                                   |                                | 43                       | 187,936   | 19,542                                | 1,730                            |
| 4451            | Grocery stores  |                                   |                                | 33                       | 184,578   | 19,057                                | 1,690                            |
| 4452            | Specialty food stores                                   |                                   |                                | 7                        | D   | D                                     | b                                |
| 446             | Health & personal care stores                           |                                   |                                | 41                       | 56,272  | 7,856                                 | 456                              |
| 4461            | Health & personal care stores                           |                                   |                                | 41                       | 56,272  | 7,856                                 | 456                              |
| 44612           | Cosmetics, beauty supplies, & perfume stores            |                                   |                                | 8                        | 2,630   | 384                                   | 36                               |
| 446120          | Cosmetics, beauty supplies, & perfume stores            |                                   |                                | 8                        | 2,630   | 384                                   | 36                               |
| 447             | Gasoline stations                                       |                                   |                                | 68                       | 111,811   | 7,646                                 | 610                              |
| 44711           | Gasoline stations with convenience stores               |                                   |                                | 52                       | 83,140  | 5,310                                 | 436                              |

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|-----------------|--|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 447110          | Gasoline stations with convenience stores          |                                   |                                | 52                       | 83,140  | 5,310                                 | 436                              |
| 448             | Clothing & clothing accessories stores             |                                   |                                | 87                       | 58,588  | 9,470                                 | 842                              |
| 4481            | Clothing stores                                    |                                   |                                | 55                       | 38,850  | 6,129                                 | 623                              |
| 4483            | Jewelry, luggage, & leather goods stores           |                                   |                                | 18                       | 10,560  | 2,144                                 | 124                              |
| 451             | Sporting goods, hobby, book, & music stores        |                                   |                                | 48                       | 47,842  | 5,772                                 | 447                              |
| 4511            | Sporting goods, hobby, & musical instrument stores |                                   |                                | 34                       | 31,980  | 4,171                                 | 316                              |
| 4511101         | General-line sporting goods stores                 |                                   | D                              | 4                        | D   | D                                     | c                                |
| 4512            | Book, periodical, & music stores                   |                                   |                                | 14                       | 15,862  | 1,601                                 | 131                              |
| 45121           | Book stores & news dealers                         |                                   |                                | 9                        | 12,001  | 1,294                                 | 93                               |
| 451211          | Book stores  |                                   | D                              | 8                        | D   | D                                     | b                                |
| 4512113         | College book stores                                |                                   | D                              | 2                        | D   | D                                     | b                                |
| 452             | General merchandise stores                         |                                   |                                | 18                       | 210,606   | 18,965                                | 1,805                            |
| 45299           | All other general merchandise stores               |                                   |                                | 7                        | D   | D                                     | c                                |
| 452990          | All other general merchandise stores               |                                   |                                | 7                        | D   | D                                     | c                                |
| 4529903         | Miscellaneous general merchandise stores           |                                   |                                | 2                        | D   | D                                     | b                                |
| 453             | Miscellaneous store retailers                      |                                   |                                | 66                       | 34,584  | 5,036                                 | 474                              |
| 4532            | Office supplies, stationery, & gift stores         |                                   |                                | 20                       | 14,791  | 1,531                                 | 169                              |
| 45321           | Office supplies & stationery stores                |                                   |                                | 2                        | D   | D                                     | b                                |
| 453210          | Office supplies & stationery stores                |                                   |                                | 2                        | D   | D                                     | b                                |
| 4532102         | Office supplies stores                             |                                   |                                | 2                        | D   | D                                     | b                                |
| 4539            | Other miscellaneous store retailers                |                                   |                                | 24                       | 13,219  | 2,099                                 | 159                              |
| 45392           | Art dealers  |                                   |                                | 4                        | 1,054   | 234                                   | 13                               |
| 453920          | Art dealers  |                                   |                                | 4                        | 1,054   | 234                                   | 13                               |
| 45399           | All other miscellaneous store retailers            |                                   |                                | 12                       | D   | D                                     | b                                |
| 454             | Nonstore retailers                                 |                                   |                                | 24                       | 32,793  | 6,961                                 | 374                              |
| 4541            | Electronic shopping & mail-order houses            |                                   |                                | 4                        | 15,170  | 4,636                                 | 236                              |
| 45411           | Electronic shopping & mail-order houses            |                                   |                                | 4                        | 15,170  | 4,636                                 | 236                              |
| 454110          | Electronic shopping & mail-order houses            |                                   |                                | 4                        | 15,170  | 4,636                                 | 236                              |
| 4543            | Direct selling establishments                      |                                   |                                | 18                       | D   | D                                     | c                                |
| 454311          | Heating oil dealers                                |                                   |                                | 2                        | D   | D                                     | a                                |
| 512             | Motion picture & sound recording industries        |                                   |                                | 6                        | 3,750   | 439                                   | 56                               |
| 5121            | Motion picture & video industries                  |                                   |                                | 5                        | D   | D                                     | b                                |
| 51213           | Motion picture & video exhibition                  |                                   |                                | 3                        | D   | D                                     | b                                |
| 513             | Broadcasting & telecommunications                  |                                   |                                | 24                       | 74,788  | 15,362                                | 587                              |
| 5131            | Radio & television broadcasting                    |                                   |                                | 7                        | D   | D                                     | e                                |
| 514             | Information services & data processing services    |                                   |                                | 11                       | 14,801  | 5,380                                 | 151                              |
| 53              | Real estate & rental & leasing                     |                                   |                                | 126                      | 60,915  | 10,322                                | 549                              |
| 531             | Real estate  |                                   |                                | 95                       | 43,643  | 6,156                                 | 317                              |
| 5311            | Lessors of real estate                             |                                   |                                | 50                       | 27,047  | 2,908                                 | 180                              |

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|-----------------|---|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 53111           | Lessors of residential buildings & dwellings                      |                                   |                                | 24                       | 10,745  | 877                                   | 78                               |
| 531110          | Lessors of residential buildings & dwellings                      |                                   |                                | 24                       | 10,745  | 877                                   | 78                               |
| 53112           | Lessors of nonresidential buildings (except miniwarehouses)       |                                   |                                | 17                       | 13,358  | 1,786                                 | 85                               |
| 531120          | Lessors of nonresidential buildings (except miniwarehouses)       |                                   |                                | 17                       | 13,358  | 1,786                                 | 85                               |
| 5312            | Offices of real estate agents & brokers                           |                                   |                                | 27                       | 10,783  | 830                                   | 53                               |
| 53121           | Offices of real estate agents & brokers                           |                                   |                                | 27                       | 10,783  | 830                                   | 53                               |
| 531210          | Offices of real estate agents & brokers                           |                                   |                                | 27                       | 10,783  | 830                                   | 53                               |
| 5313            | Activities related to real estate                                 |                                   |                                | 18                       | 5,813   | 2,418                                 | 84                               |
| 53132           | Offices of real estate appraisers                                 |                                   |                                | 10                       | D   | D                                     | b                                |
| 531320          | Offices of real estate appraisers                                 |                                   |                                | 10                       | D   | D                                     | b                                |
| 532             | Rental & leasing services   |                                   |                                | 30                       | D   | D                                     | c                                |
| 5322            | Consumer goods rental   |                                   |                                | 16                       | 5,855   | 1,412                                 | 111                              |
| 53223           | Video tape & disk rental  |                                   |                                | 10                       | 3,075   | 553                                   | 69                               |
| 532230          | Video tape & disk rental  |                                   |                                | 10                       | 3,075   | 553                                   | 69                               |
| 54              | Professional, scientific, & technical services                    | N                                 |                                | 1                        | D   | D                                     | a                                |
| 54              | Professional, scientific, & technical services                    | T                                 |                                | 193                      | 100,929   | 44,897                                | 1,530                            |
| 541             | Professional, scientific, & technical services                    | T                                 |                                | 193                      | 100,929   | 44,897                                | 1,530                            |
| 5411            | Legal services  | T                                 |                                | 58                       | 24,389  | 9,350                                 | 304                              |
| 54111           | Offices of lawyers  | T                                 |                                | 55                       | D   | D                                     | e                                |
| 541110          | Offices of lawyers  | T                                 |                                | 55                       | D   | D                                     | e                                |
| 5411101         | Offices of lawyers (except legal aid societies)                   | T                                 |                                | 55                       | D   | D                                     | e                                |
| 5412            | Accounting, tax return prep, bookkeeping, & payroll services      | T                                 |                                | 42                       | 21,939  | 13,730                                | 463                              |
| 54121           | Accounting, tax return prep, bookkeeping, & payroll services      | T                                 |                                | 42                       | 21,939  | 13,730                                | 463                              |
| 541211          | Offices of certified public accountants                           | T                                 |                                | 15                       | 10,384  | 4,755                                 | 134                              |
| 541219          | Other accounting services   | T                                 |                                | 13                       | D   | D                                     | b                                |
| 5413            | Architectural, engineering, & related services                    | T                                 |                                | 33                       | 27,574  | 12,009                                | 343                              |
| 54131           | Architectural services  | T                                 |                                | 5                        | D   | D                                     | b                                |
| 541310          | Architectural services  | T                                 |                                | 5                        | D   | D                                     | b                                |
| 54133           | Engineering services  | T                                 |                                | 21                       | 16,446  | 8,167                                 | 223                              |
| 541330          | Engineering services  | T                                 |                                | 21                       | 16,446  | 8,167                                 | 223                              |
| 54137           | Surveying & mapping (except geophysical) services                 | T                                 |                                | 3                        | D   | D                                     | b                                |
| 541370          | Surveying & mapping (except geophysical) services                 | T                                 |                                | 3                        | D   | D                                     | b                                |
| 5414            | Specialized design services                                       | T                                 |                                | 7                        | 4,616   | 1,604                                 | 68                               |
| 54143           | Graphic design services   | T                                 |                                | 5                        | D   | D                                     | b                                |
| 541430          | Graphic design services   | T                                 |                                | 5                        | D   | D                                     | b                                |
| 5414301         | Graphic design services (except commercial art & medical artists) | T                                 |                                | 4                        | D   | D                                     | b                                |
| 5418            | Advertising & related services                                    | T                                 |                                | 15                       | 13,127  | 4,352                                 | 184                              |
| 5419            | Other professional, scientific, & technical services              | T                                 |                                | 14                       | 5,408   | 2,093                                 | 107                              |
| 54192           | Photographic services   | T                                 |                                | 12                       | D   | D                                     | c                                |

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|-----------------|--|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 541921          | Photographic studios, portrait                                 | T                                 |                                | 10                       | D   | D                                     | b                                |
| 56              | Administrative & support & waste management & remediation serv |                                   |                                | 120                      | 99,689  | 44,079                                | 3,153                            |
| 561             | Administrative & support services                              |                                   |                                | 109                      | 90,439  | 41,111                                | 3,018                            |
| 5613            | Employment services  |                                   |                                | 12                       | 14,415  | 10,735                                | 620                              |
| 5614            | Business support services                                      |                                   |                                | 16                       | 48,267  | 19,214                                | 1,562                            |
| 56142           | Telephone call centers   |                                   |                                | 11                       | D   | D                                     | g                                |
| 561421          | Telephone answering services                                   |                                   |                                | 3                        | D   | D                                     | c                                |
| 561422          | Telemarketing bureaus  |                                   |                                | 8                        | D   | D                                     | g                                |
| 56144           | Collection agencies  |                                   |                                | 2                        | D   | D                                     | c                                |
| 561440          | Collection agencies  |                                   |                                | 2                        | D   | D                                     | c                                |
| 5615            | Travel arrangement & reservation services                      |                                   |                                | 10                       | 3,871   | 1,752                                 | 74                               |
| 56151           | Travel agencies  |                                   |                                | 8                        | D   | D                                     | b                                |
| 561510          | Travel agencies  |                                   |                                | 8                        | D   | D                                     | b                                |
| 5616            | Investigation & security services                              |                                   |                                | 9                        | 2,797   | 1,078                                 | 39                               |
| 5617            | Services to buildings & dwellings                              |                                   |                                | 40                       | 10,509  | 4,389                                 | 438                              |
| 56172           | Janitorial services  |                                   |                                | 30                       | 8,137   | 3,547                                 | 379                              |
| 561720          | Janitorial services  |                                   |                                | 30                       | 8,137   | 3,547                                 | 379                              |
| 5619            | Other support services   |                                   |                                | 15                       | 7,005   | 1,568                                 | 227                              |
| 56199           | All other support services                                     |                                   |                                | 13                       | D   | D                                     | c                                |
| 561990          | All other support services                                     |                                   |                                | 13                       | D   | D                                     | c                                |
| 562             | Waste management & remediation services                        |                                   |                                | 11                       | 9,250   | 2,968                                 | 135                              |
| 5629            | Remediation & other waste management services                  |                                   |                                | 5                        | D   | D                                     | b                                |
| 61              | Educational services   | N                                 |                                | 3                        | D   | D                                     | b                                |
| 61              | Educational services   | T                                 |                                | 10                       | 1,188   | 302                                   | 38                               |
| 611             | Educational services   | N                                 |                                | 3                        | D   | D                                     | b                                |
| 611             | Educational services   | T                                 |                                | 10                       | 1,188   | 302                                   | 38                               |
| 6115            | Technical & trade schools                                      | N                                 |                                | 1                        | D   | D                                     | a                                |
| 6115            | Technical & trade schools                                      | T                                 |                                | 2                        | D   | D                                     | a                                |
| 61151           | Technical & trade schools                                      | N                                 |                                | 1                        | D   | D                                     | a                                |
| 61151           | Technical & trade schools                                      | T                                 |                                | 2                        | D   | D                                     | a                                |
| 611511          | Cosmetology & barber schools                                   | T                                 |                                | 2                        | D   | D                                     | a                                |
| 62              | Health care & social assistance                                | N                                 |                                | 121                      | 298,901   | 141,735                               | 6,321                            |
| 62              | Health care & social assistance                                | T                                 |                                | 228                      | 167,927   | 83,044                                | 2,173                            |
| 621             | Ambulatory health care services                                | N                                 |                                | 12                       | 19,247  | 11,385                                | 492                              |
| 621             | Ambulatory health care services                                | T                                 |                                | 191                      | 151,732   | 75,427                                | 1,493                            |
| 6211            | Offices of physicians  | T                                 |                                | 92                       | 90,398  | 54,567                                | 827                              |
| 62111           | Offices of physicians  | T                                 |                                | 92                       | 90,398  | 54,567                                | 827                              |
| 621111          | Offices of physicians (except mental health specialists)       | T                                 |                                | 89                       | D   | D                                     | f                                |
| 621112          | Offices of physicians, mental health specialists               | T                                 |                                | 3                        | D   | D                                     | b                                |

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|-----------------|--|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 6212            | Offices of dentists  | T                                 |                                | 56                       | 24,554  | 9,643                                 | 340                              |
| 62121           | Offices of dentists  | T                                 |                                | 56                       | 24,554  | 9,643                                 | 340                              |
| 621210          | Offices of dentists  | T                                 |                                | 56                       | 24,554  | 9,643                                 | 340                              |
| 6213            | Offices of other health practitioners                            | T                                 |                                | 33                       | 11,907  | 4,770                                 | 199                              |
| 62131           | Offices of chiropractors   | T                                 |                                | 11                       | 2,913   | 799                                   | 46                               |
| 621310          | Offices of chiropractors   | T                                 |                                | 11                       | 2,913   | 799                                   | 46                               |
| 62132           | Offices of optometrists  | T                                 |                                | 9                        | 3,526   | 1,396                                 | 43                               |
| 621320          | Offices of optometrists  | T                                 |                                | 9                        | 3,526   | 1,396                                 | 43                               |
| 62134           | Offices of physical, occup, & speech therapists & audiologists   | T                                 |                                | 6                        | 2,567   | 1,261                                 | 74                               |
| 621340          | Offices of physical, occup, & speech therapists & audiologists   | T                                 |                                | 6                        | 2,567   | 1,261                                 | 74                               |
| 6213401         | Speech therapists & audiologists                                 | T                                 |                                | 2                        | D   | D                                     | b                                |
| 62139           | Offices of all other health practitioners                        | T                                 |                                | 5                        | D   | D                                     | b                                |
| 621391          | Offices of podiatrists   | T                                 |                                | 3                        | D   | D                                     | b                                |
| 6214            | Outpatient care centers  | N                                 |                                | 5                        | 11,625  | 6,831                                 | 213                              |
| 6214            | Outpatient care centers  | T                                 |                                | 2                        | D   | D                                     | b                                |
| 62149           | Other outpatient care centers                                    | N                                 |                                | 3                        | D   | D                                     | c                                |
| 62149           | Other outpatient care centers                                    | T                                 |                                | 2                        | D   | D                                     | b                                |
| 621493          | Freestanding ambulatory surgical & emergency centers             | T                                 |                                | 2                        | D   | D                                     | b                                |
| 621498          | All other outpatient care centers                                | N                                 |                                | 3                        | D   | D                                     | c                                |
| 6216            | Home health care services  | N                                 |                                | 6                        | D   | D                                     | c                                |
| 62161           | Home health care services  | N                                 |                                | 6                        | D   | D                                     | c                                |
| 621610          | Home health care services  | N                                 |                                | 6                        | D   | D                                     | c                                |
| 622             | Hospitals  | N                                 |                                | 3                        | 208,302   | 97,523                                | 3,352                            |
| 623             | Nursing & residential care facilities                            | N                                 |                                | 62                       | 43,953  | 20,743                                | 1,451                            |
| 623             | Nursing & residential care facilities                            | T                                 |                                | 6                        | 12,285  | 5,974                                 | 471                              |
| 6231            | Nursing care facilities  | N                                 |                                | 6                        | D   | D                                     | f                                |
| 62311           | Nursing care facilities  | N                                 |                                | 6                        | D   | D                                     | f                                |
| 623110          | Nursing care facilities  | N                                 |                                | 6                        | D   | D                                     | f                                |
| 6232            | Residential mental retardation/health & substance abuse facility | N                                 |                                | 48                       | 8,398   | 3,815                                 | 304                              |
| 62321           | Residential mental retardation facilities                        | N                                 |                                | 43                       | D   | D                                     | e                                |
| 623210          | Residential mental retardation facilities                        | N                                 |                                | 43                       | D   | D                                     | e                                |
| 6233            | Community care facilities for the elderly                        | N                                 |                                | 3                        | D   | D                                     | e                                |
| 62331           | Community care facilities for the elderly                        | N                                 |                                | 3                        | D   | D                                     | e                                |
| 623311          | Continuing care retirement communities                           | N                                 |                                | 2                        | D   | D                                     | e                                |
| 624             | Social assistance  | N                                 |                                | 44                       | 27,399  | 12,084                                | 1,026                            |
| 624             | Social assistance  | T                                 |                                | 31                       | 3,910   | 1,643                                 | 209                              |
| 6241            | Individual & family services                                     | N                                 |                                | 25                       | 16,457  | 7,265                                 | 507                              |
| 62411           | Child & youth services   | N                                 |                                | 6                        | 2,398   | 979                                   | 47                               |
| 624110          | Child & youth services   | N                                 |                                | 6                        | 2,398   | 979                                   | 47                               |

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|-----------------|---|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 62412           | Services for the elderly & persons with disabilities          | N                                 |                                | 5                        | 3,659   | 1,930                                 | 184                              |
| 624120          | Services for the elderly & persons with disabilities          | N                                 |                                | 5                        | 3,659   | 1,930                                 | 184                              |
| 62419           | Other individual & family services                            | N                                 |                                | 14                       | 10,400  | 4,356                                 | 276                              |
| 624190          | Other individual & family services                            | N                                 |                                | 14                       | 10,400  | 4,356                                 | 276                              |
| 6242            | Community food & housing/emergency & other relief services    | N                                 |                                | 4                        | D   | D                                     | b                                |
| 6243            | Vocational rehabilitation services                            | N                                 |                                | 3                        | D   | D                                     | e                                |
| 62431           | Vocational rehabilitation services                            | N                                 |                                | 3                        | D   | D                                     | e                                |
| 624310          | Vocational rehabilitation services                            | N                                 |                                | 3                        | D   | D                                     | e                                |
| 6244            | Child day care services                                       | N                                 |                                | 12                       | 1,550   | 1,056                                 | 129                              |
| 6244            | Child day care services                                       | T                                 |                                | 26                       | 2,913   | 1,387                                 | 189                              |
| 62441           | Child day care services                                       | N                                 |                                | 12                       | 1,550   | 1,056                                 | 129                              |
| 62441           | Child day care services                                       | T                                 |                                | 26                       | 2,913   | 1,387                                 | 189                              |
| 624410          | Child day care services                                       | N                                 |                                | 12                       | 1,550   | 1,056                                 | 129                              |
| 624410          | Child day care services                                       | T                                 |                                | 26                       | 2,913   | 1,387                                 | 189                              |
| 71              | Arts, entertainment, & recreation                             | N                                 |                                | 17                       | 6,436   | 2,327                                 | 439                              |
| 71              | Arts, entertainment, & recreation                             | T                                 |                                | 26                       | 9,782   | 2,401                                 | 235                              |
| 711             | Performing arts, spectator sports, & related industries       | N                                 |                                | 6                        | 2,148   | 767                                   | 323                              |
| 711             | Performing arts, spectator sports, & related industries       | T                                 |                                | 8                        | D   | D                                     | a                                |
| 713             | Amusement, gambling, & recreation industries                  | N                                 |                                | 7                        | 2,998   | 1,061                                 | 83                               |
| 713             | Amusement, gambling, & recreation industries                  | T                                 |                                | 18                       | D   | D                                     | c                                |
| 7139            | Other amusement & recreation services                         | N                                 |                                | 7                        | 2,998   | 1,061                                 | 83                               |
| 7139            | Other amusement & recreation services                         | T                                 |                                | 17                       | D   | D                                     | c                                |
| 71394           | Fitness & recreational sports centers                         | T                                 |                                | 8                        | 1,724   | 599                                   | 55                               |
| 713940          | Fitness & recreational sports centers                         | T                                 |                                | 8                        | 1,724   | 599                                   | 55                               |
| 71399           | All other amusement & recreation industries                   | T                                 |                                | 4                        | D   | D                                     | b                                |
| 713990          | All other amusement & recreation industries                   | T                                 |                                | 4                        | D   | D                                     | b                                |
| 72              | Accommodation & foodservices                                  |                                   |                                | 293                      | 135,821   | 39,167                                | 5,544                            |
| 721             | Accommodation   |                                   |                                | 24                       | 14,400  | 4,754                                 | 596                              |
| 722             | Foodservices & drinking places                                |                                   |                                | 269                      | 121,421   | 34,413                                | 4,948                            |
| 7222            | Limited-service eating places                                 |                                   |                                | 116                      | 57,799  | 15,663                                | 2,284                            |
| 7223            | Special foodservices  |                                   |                                | 13                       | 8,132   | 1,937                                 | 167                              |
| 81              | Other services (except public administration)                 | N                                 |                                | 44                       | 23,292  | 4,632                                 | 453                              |
| 81              | Other services (except public administration)                 | T                                 |                                | 213                      | 80,154  | 25,928                                | 1,513                            |
| 811             | Repair & maintenance  | T                                 |                                | 109                      | 33,090  | 9,160                                 | 552                              |
| 8111            | Automotive repair & maintenance                               | T                                 |                                | 84                       | 26,492  | 7,070                                 | 433                              |
| 81111           | Automotive mechanical & electrical repair & maintenance       | T                                 |                                | 47                       | 14,331  | 3,388                                 | 170                              |
| 811111          | General automotive repair                                     | T                                 |                                | 32                       | 7,013   | 1,526                                 | 90                               |
| 811112          | Automotive exhaust system repair                              | T                                 |                                | 5                        | 2,728   | 721                                   | 29                               |
| 811118          | Other automotive mechanical & electrical repair & maintenance | T                                 |                                | 7                        | 3,892   | 913                                   | 40                               |

Economic-Wide Key Statistics for Black Hawk County: 1997

| 1997 NAICS code | Meaning of 1997 NAICS code  | Tax status indicator <sup>1</sup> | Type of operation <sup>2</sup> | Number of establishments | Value of sales, shipments, receipts, revenue, or business done (\$1,000) <sup>3</sup> | Annual payroll (\$1,000) <sup>3</sup> | Number of employees <sup>4</sup> |
|-----------------|---|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 81112           | Automotive body, paint, interior, & glass repair                  | T                                 |                                | 25                       | 8,566   | 2,382                                 | 99                               |
| 811121          | Automotive body, paint, & interior repair & maintenance           | T                                 |                                | 23                       | D   | D                                     | b                                |
| 8111211         | Paint or body repair shops  | T                                 |                                | 21                       | 7,386   | 2,141                                 | 88                               |
| 81119           | Other automotive repair & maintenance                             | T                                 |                                | 12                       | 3,595   | 1,300                                 | 164                              |
| 811192          | Carwashes   | T                                 |                                | 10                       | D   | D                                     | c                                |
| 8113            | Commercial & industrial machinery & equip (exc auto & electr) R&M | T                                 |                                | 10                       | 4,420   | 987                                   | 49                               |
| 81131           | Commercial & industrial machinery & equip (exc auto & electr) R&M | T                                 |                                | 10                       | 4,420   | 987                                   | 49                               |
| 811310          | Commercial & industrial machinery & equip (exc auto & electr) R&M | T                                 |                                | 10                       | 4,420   | 987                                   | 49                               |
| 8114            | Personal & household goods repair & maintenance                   | T                                 |                                | 11                       | 1,719   | 907                                   | 62                               |
| 81149           | Other personal & household goods repair & maintenance             | T                                 |                                | 4                        | 710   | 222                                   | 13                               |
| 811490          | Other personal & household goods repair & maintenance             | T                                 |                                | 4                        | 710   | 222                                   | 13                               |
| 812             | Personal & laundry services                                       | T                                 |                                | 104                      | 47,064  | 16,768                                | 961                              |
| 8121            | Personal care services  | T                                 |                                | 60                       | 7,832   | 3,145                                 | 294                              |
| 81211           | Hair, nail, & skin care services                                  | T                                 |                                | 52                       | 6,805   | 2,840                                 | 260                              |
| 812111          | Barber shops  | T                                 |                                | 9                        | D   | D                                     | b                                |
| 812112          | Beauty shops  | T                                 |                                | 41                       | 5,715   | 2,408                                 | 217                              |
| 81219           | Other personal care services                                      | T                                 |                                | 8                        | 1,027   | 305                                   | 34                               |
| 8122            | Death care services   | T                                 |                                | 22                       | 8,207   | 2,482                                 | 116                              |
| 81221           | Funeral homes & funeral services                                  | T                                 |                                | 13                       | 5,839   | 1,713                                 | 67                               |
| 812210          | Funeral homes & funeral services                                  | T                                 |                                | 13                       | 5,839   | 1,713                                 | 67                               |
| 8122101         | Funeral homes   | T                                 |                                | 12                       | D   | D                                     | b                                |
| 81222           | Cemeteries & crematories  | T                                 |                                | 9                        | 2,368   | 769                                   | 49                               |
| 812220          | Cemeteries & crematories  | T                                 |                                | 9                        | 2,368   | 769                                   | 49                               |
| 8123            | Drycleaning & laundry services                                    | T                                 |                                | 14                       | 14,689  | 5,138                                 | 358                              |
| 81231           | Coin-operated laundries & drycleaners                             | T                                 |                                | 6                        | D   | D                                     | b                                |
| 812310          | Coin-operated laundries & drycleaners                             | T                                 |                                | 6                        | D   | D                                     | b                                |
| 81232           | Drycleaning & laundry services (except coin-operated)             | T                                 |                                | 6                        | D   | D                                     | b                                |
| 812320          | Drycleaning & laundry services (except coin-operated)             | T                                 |                                | 6                        | D   | D                                     | b                                |
| 8123202         | Drycleaning plants  | T                                 |                                | 4                        | D   | D                                     | b                                |
| 81233           | Linen & uniform supply  | T                                 |                                | 2                        | D   | D                                     | c                                |
| 8129            | Other personal services   | T                                 |                                | 8                        | 16,336  | 6,003                                 | 193                              |
| 81292           | Photofinishing  | T                                 |                                | 5                        | D   | D                                     | c                                |
| 812921          | Photofinishing laboratories (except one-hour)                     | T                                 |                                | 3                        | D   | D                                     | c                                |
| 813             | Religious/grantmaking/civic/professional & similar org            | N                                 |                                | 44                       | 23,292  | 4,632                                 | 453                              |
| 8132            | Grantmaking & giving services                                     | N                                 |                                | 6                        | 11,408  | 566                                   | 22                               |
| 81321           | Grantmaking & giving services                                     | N                                 |                                | 6                        | 11,408  | 566                                   | 22                               |
| 8134            | Civic & social organizations                                      | N                                 |                                | 23                       | 7,340   | 2,134                                 | 365                              |
| 81341           | Civic & social organizations                                      | N                                 |                                | 23                       | 7,340   | 2,134                                 | 365                              |
| 813410          | Civic & social organizations                                      | N                                 |                                | 23                       | 7,340   | 2,134                                 | 365                              |

Economic-Wide Key Statistics for Black Hawk County: 1997

| 1997 NAICS code | Meaning of 1997 NAICS code                                    | Tax status indicator <sup>1</sup> | Type of operation <sup>2</sup> | Number of establishments | Value of sales, shipments, receipts, revenue, or business done (\$1,000) <sup>3</sup> | Annual payroll (\$1,000) <sup>3</sup> | Number of employees <sup>4</sup> |
|-----------------|---|-----------------------------------|--------------------------------|--------------------------|---|---------------------------------------|----------------------------------|
| 8134101         | Civic & social organizations, with restaurants & bars         | N                                 |                                | 10                       | 2,648   | 697                                   | 127                              |
| 8134102         | Civic & social organizations, without restaurants & bars      | N                                 |                                | 13                       | 4,692   | 1,437                                 | 238                              |
| 8139            | Business/professional/labor/political/& similar organizations | N                                 |                                | 12                       | D   | D                                     | b                                |

<sup>1</sup> Tax status indicator meaning

T: Taxable establishments

N: Non-taxable establishments

<sup>2</sup> Type of operation meaning

00: Wholesale trade

10: Merchant wholesalers

11: Wholesaler distributors and jobbers

12: Importers

13: Exporters

14: Own brand importer-marketers

15: Terminal grain elevators

17: Country grain elevators

19: Assemblers of farm products, except country grain elevators

20: Manufacturers' sales branches and sales offices

21: Sales branches (with stock)

22: Sales offices (without stock)

40: Agents, brokers, and commission merchants

41: Auction companies

42: Brokers

43: Commission merchants

44: Import agents

45: Export agents

46: Manufacturers' agents

<sup>3</sup> D: Withheld to avoid disclosing data of individual companies; data are included in higher level totals

<sup>3</sup> N: Not available or not comparable

<sup>3</sup> S: Withheld because estimate did not meet publication standards

<sup>3</sup> Z: Less than half the unit shown

<sup>4</sup> Number of employees

a: 0 - 19 employees

b: 20 - 99 employees

c: 100 - 249 employees

e: 250 - 499 employees

f: 500 - 999 employees

g: 1,000 - 2,499 employees

h: 2,500 - 4,999 employees

i: 5,000 - 9,999 employees

j: 10,000 - 24,999 employees

k: 25,000 - 49,999 employees

l: 50,000 - 99,999 employees

m: 100,000 or more employees

p: 10 to 19 percent estimated

q: 20 to 29 percent estimated

r: Revised

s: Sampling error exceeds 40 percent

Source: U.S. Bureau of the Census, 1997 Economic Census

Prepared By: State Library of Iowa, State Data Center Program, 800-248-4483,

<http://www.silo.lib.ia.us/specialized-services/datacenter/index.html>